

# **Network referral system**

## Would you like to be given something for the value of \$150? If I waved a gift voucher in front of you, would you use it?

Get on board and become part of the fun that can only lead to a win-win situation where everyone can benefit.

## Definition of a networking system:

An arrangement of people crossed and connected at regular intervals by other people, all of whom are mutually benefitting from defined cultivated relationships that proactively offers win-win situations, with the opportunity for continued growth and repetitive cycles.

Networking can be beneficial to anybody who has the confidence and strength to understand it and actually see it through.

#### So this is how it works:

Simply by speaking to anyone you know or have contact with (whether personal, business associates or social clubs) you may find out that they are considering selling their property (vacant land, investment rental or residential home) in the near future. If you're happy to suggest that they make contact with me and mention YOU at the time of connecting via phone or email, then you or your club/organisation will receive a token gift of my appreciation. This gift applies each time I am referred a property that goes to a market listing.

Rest assured your contact will be treated with professionalism and confidentially with the final results being positive for everyone.

### There are 3 stages to consider here:

**APPRAISAL:** where property is researched and compared to others of similar nature to ascertain its current prospective value, usually with a face to face meeting with owner/s.

**LISTING:** where the owner/s sign a Sales Agency Agreement and put the property on the open market with me.

**SETTLEMENT:** where all the conditions of the contract of sale between Vendor and Purchaser have been met and the Land Titles Office has registered the actual change of ownership to the Purchaser. Individually you will receive a gift voucher with a trade value (fuel, shopping or entertainment) as a token of appreciation and with the hope of future growth for our mutual connection.



**Appraisal** – must become a listing within 3 months. **Listing** – gift /voucher/card of trade to the value of \$50.00. **Settlement** – gift /voucher/card of trade to the value of \$100.00.

Donations can even be made to your suggested Charity or community organisation.

So, as you can see, everybody gets something!

I get more real estate contacts, you get increased goodwill and appreciation from others. The Seller gets a professional real estate Property Preparation Specialist *and* Sales Agent to assist in their endeavours towards their desired results.

I thank you in advance for your recommendations of myself and my services to your associate. You will become a very important link in my chain and an integral part of my networking system and I of yours to return the appreciation.

Please make sure I am aware of ways that I can also bring business and opportunities for happiness and growth to *your* life.

I can be contacted anytime on 0411153364 or at <u>info@myhouseready.com.au</u> for any queries, questions or details you'd like me to respond to.

"I, BRETT TRIMBOLI, look forward to establishing and continuing our mutually beneficial relationship in our respective futures"

Kind Regards, Agent Action 411153364 https://www.myhouseready.com.au/

